

RACC. A.R.

**AL CRISTAL C.A. (ECUADOR)**

Mapasingue Av 1ra oeste y Calle 1ra  
Guayaquil  
Ecuador

  
**EMP**  
Estrusione  
Materiali  
Plastici

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[www.macrolux-emp.com](http://www.macrolux-emp.com)

Stabio, 21 November 2012

Re: Distribution Agreement dtd 01.01.2006

Dear Sirs,

as agreed with Mr. Barrera of Koscon Industrial S.A., hereby we mutually terminate the existing Distribution Agreement on 01.12.12 and have no further requests or requirements one from the other, now and in the future.

Enclosed to this letter please find also the new Distribution Agreement which will start on that same day.

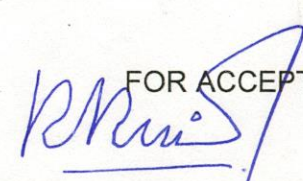
Kindly sign this present letter as acceptance and the enclosed new Agreement which will totally replace the old one.

Kindest regards,

**Koscon Industrial S.A.**  
Via Lische 11/13 - P.O. Box 702  
6855 - Stabio - Switzerland  
P.Iva CHE - 101.684.884

KOSCON INDUSTRIAL S.A.

FOR ACCEPTANCE

  
AL CRISTAL C.A. (ECUADOR)



**Koscon Industrial S.A.**  
Registered Office & Factory  
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## DISTRIBUTION AGREEMENT

Between **KOSCON INDUSTRIAL S.A.**, with head office in Stabio/Switzerland, Via Lische 11/13, Z.I. 3, (hereinafter referred to as "The Principal") represented by the Managing Director Mr. Cosimo Conterno

and

**AL CRISTAL C.A. (ECUADOR)**, with head office Guayaquil/Ecuador, Mapasingue Av 1ra oeste y Calle 1ra, (hereinafter referred to as "The Distributor" ) represented by Mr. Douglas Duran,

### WHEREAS:

- a) The Principal manufactures and sells the Products defined in Annex 1 ( "The Products");
- b) The Distributor has facilities to distribute and sell the Products in the Territory defined in Annex 2 ("The Territory" );
- c) The Distributor has now agreed with the Principal to distribute and sell the Products in the Territory in accordance with the terms of this Agreement.

NOW IT IS HEREBY AGREED AS FOLLOWS:

### 1. APPOINTMENT

- 1.1 The Principal hereby appoints the Distributor and the Distributor hereby accepts the appointment as the distributor to purchase the Products from the Principal and sell



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